

# NEW SPACE

## NEXUS

Community Event  
**DOING BUSINESS IN NEW MEXICO**

- Jeff Hall – NM EDD



# AGENDA

- **Welcome New Companies**
- **Company Updates**
- **Upcoming Events**
  - **NewSpace Show Space Summit Overview**
- **Presentation**
  - **Doing Business in New Mexico – Jeff Hall**



DASH2 LABS



# WELCOME TO THE NEW SPACE IGNITOR

→ Concept to Product to Sales

Above Space

Aphelion Aerospace

BST North America

Dash2 Labs

Data Squared USA Inc

Desert Works Propulsion, LLC

DornerWorks

Hoonify Technologies Inc.

Light Steering Technologies, Inc.

Sci\_Zone, Inc.

Space Products & Innovation, Inc.

Spectronn, Inc.

- **Ignitor Companies: What's new with you?**
  - Briefly introduce yourself and your company
  - Success: What is something good that happened over the last 2 weeks?
  - Challenge: What is something that challenged your company over the last 2 weeks?

JOIN US!

# NEW SPACE

N E X U S

## SHOWSPACE SUMMIT

6 DECEMBER 2023

AT THE NEWSPACE LAUNCHPAD

2420 ALAMO AVE SE SUITE 104, ALBUQUERQUE, NM

Day 1: (5 Dec)

- **RoadRunner Venture Studios Technology Forum (5 Dec)**

Day 2: (6 Dec)

- **Panel Presentations**
- **Keynote Presentations**
- **Ignitor Graduation**
- **Opportunity to Pitch**
- **Networking**

Day 3: (7 Dec)

- **AFRL / Spaceport America Tours (7 Dec)**

Questions?:

Please email [Arial@newspacenexus.org](mailto:Arial@newspacenexus.org)

Location:

**NewSpace Launchpad**  
**2420 Alamo Ave SE, Suite 104**  
**Albuquerque, NM 87106**

# NEWSPACE SHOWSPACE SUMMIT AGENDA

<b>Day 1 (Tue, 6 Dec)</b>	
7:00am	
8:30am	
8:45am	
9:30am	
10:00am	
11:00am	
11:15am	
11:45am	
Noon	
12:30pm	
1:00pm	
2:00pm	<b>Roadrunner Tech Forum – Ignitor Companies Only</b>
2:30pm	
3:30pm	
5:00m	

<b>Day 2 (Wed, 6 Dec)</b>	
7:00am	<b>Arrive - Networking Breakfast</b>
8:30am	<b>Welcome (NewSpace Nexus)</b>
8:45am	Presentation: <b>Government/Primes Panel</b>
9:30am	Presentation: <b>Keynote – Gabe Mounce, SpaceWerx</b>
10:00am	<b>Ignitor Graduation</b>
11:00am	<b>Break</b>
11:15am	Presentation: <b>Keynote – Stan Shull (Space Northwest)</b>
11:45am	Presentations: <b>Hyperspace Challenge, Catalyst Campus</b>
Noon	<b>1-minutes pitches</b>
12:30pm	<b>Networking Lunch</b>
1:30pm	Presentation: <b>Investor Panel</b>
2:00pm	Presentation: <b>Doing Business In New Mexico</b>
2:30pm	<b>Networking time (Speed Dating)</b>
3:30pm	<b>Close</b>
3:45pm	<b>Open Meeting Time</b>

<b>Day 3 (Thr, 7 Dec)</b>	
7:00am	<b>Breakfast</b>
8:00am	<b>Travel to Spaceport AFRL Tour (8-11)</b>
8:45am	
9:30am	
10:00am	
11:00am	
11:15am	
11:30am	<b>Spaceport Tour</b>
Noon	
12:30pm	
2:00pm	<b>Travel to ABQ</b>
2:00pm	
2:30pm	
3:30pm	
5:00m	

*The new Program Coordinator for the Office of Strategy, Science & Technology, Jeff is a Georgia native and has been living in New Mexico since 2013, which is when he opened a small sales and marketing company in Albuquerque. Little did he know when relocating here that he would fall in love with the wide-open spaces and the culture of the community. Recently, he worked as the Technology Transfer Program Manager for New Mexico Manufacturing Extension Partnership on a contract with Los Alamos National Laboratory to assist with the overall management of both the NM Small Business Assistance Program and the Technology Readiness Initiative (also known as TRGR).*

*Recently married, Jeff enjoys walks with his dogs and gardening, as well as the occasional gaming session with friends and family (board games included). He also has a degree in Music with a focus in vocal performance. In everything, he hopes that his efforts will create a positive impact in his community.*



**Jeff Hall**  
Program Coordinator

NEWSPACE ALLIANCE



NEWSPACE IGNITOR



# NEW SPACE NEXUS



CONNECT WITH US:

### NewSpace NM Founding Partners



Space RCO



ARCTOS | All In.

agenda.



ONE ALBUQUERQUE



New Mexico GAS COMPANY<sup>®</sup>  
AN EMERA COMPANY

ULTRAMAIN<sup>™</sup>



verus<sup>®</sup> RESEARCH



SMALLSAT ALLIANCE

NG<sup>7</sup>  
NORTHROP GRUMMAN

NM SCHOOL OF ENGINEERING

Jacobs

NEW MEXICO INTERNATIONAL TRADE ALLIANCE

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