

Russell Long Biography



Russell Long is the founder and CEO of Long Capture, a company that connects small businesses to government funding options through Small Business Innovative Research (SBIR), Small Business Technology Transfer (STTR), and other strategic opportunities. He has extensive experience in assisting commercial companies to make the transition to pursue federal funding. At Long Capture, Russell leads a unique team of SBIR and Phase III experts who stand out as leaders in space and continue to contribute to the success of multiple companies in achieving sole-source authority to pursue greater federal funding.

Since founding Long Capture in 2017, Russell has helped over 365 tech startups win more than \$222M in contract awards, including over \$40M on a sole-source basis, enabling these companies to deliver their leading-edge technology to the warfighter.