

Happy New Year to all! We finished the year off with some great events and look forward to partnering with many of you in 2021. We hope you all have a chance to review the latest "Space Policies for the New Space Age: Competing on the Final Economic Frontier" report by Bruce Cahan and Mir Sadat and participate in NewSpace New Mexico's informative webinars that will go through the important recommendations of the report. I hope you enjoy our newsletter! Casey Anglada DeRaad

New Mexico - The Place for Space!





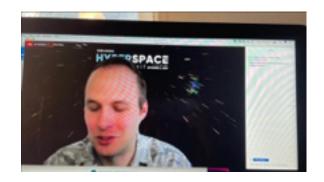
December T5 (Third Thirsty Thursday Tech Talks)

During the December T5 we discussed the international space marketplace! Kartik Kumar from SatSearch joined us from outside the US! Thank you to our other speakers from Caelus Partners and NM International Trade Alliance. Great tech talks!!









HyperSpace Challenge:

Thanks to the HyperSpace Challenge team for another great year! NewSpace New Mexico congratulates the 2020 HyperSpace Challenge cohort. Please check out their pitches here. Congrats to Albuquerque's RS21, Starfish Space and Space Domain Awareness for being awarded top 3! And special congrats to the Crowd Favorite award – Pierce Aerospace, sponsored by NewSpace New Mexico!

December PACA Lunch- Mark Neice- DEPS. NewSpace New Mexico worked the logistics for the virtual meeting, enabling PACA to stay engaged with their members during the pandemic.



Release of the US Space Policies for the New Space Age: Competing on the Final Economic Frontier: Report

We are pleased to announce the release of "Space Policies for the New Space Age: Competing on the Final Economic Frontier" - a study of how to transform existing and emerging U.S. space policies, legislation, and strategies into action plans that will ensure U.S. strategic leadership in space by Bruce Cahan and Mir Sadat. NewSpace New Mexico will host five webinars in January and February 2021 to delve in to the substance of this study – <u>Learn more</u>

NAIOP Industry Opportunities Panel Annual Meeting

NewSpace New Mexico partnered with Sandia National Laboratories, New Mexico Tech Council, and New Mexico Bio to present industry opportunities to the annual NAIOP meeting. The event was a success resulting in multiple follow-up connections with industry, New Mexico Tech Council, and Sandia.

AFWERX Accelerate Event

NewSpace New Mexico was happy to participate in the AFWERX Accelerate Event (Dec 7-11) where we gained insights from senior leaders and learned about future AFWERX programs to include the stand-up of the SPACEWERX hub in LA and the announcement of the Space Prime effort for 2021. Like other AFWERX prime programs, Space Prime will aim to rapidly introduce affordable capabilities to operational users. AFWERX is a great example of the efforts being made to accelerate innovation and seek solutions space problems from non-traditional

commercial companies.

On the Launch Pad:



Please join us for the 21 January T5 at 4:30-6:00p MT for a Tech Talk by Bruce Cahan and Mir Sadat! They will be talking about their newly released report explained below.

Register here for the January T5

US Space Policies for the New Space Age: Competing on the Final Economic Frontier: Report and Webinars:

We are pleased to announce the release of "Space Policies for the New Space Age: Competing on the Final Economic Frontier" available here. A study how to transform existing and emerging U.S. space policies, legislation, and strategies into action plans that will ensure U.S. strategic leadership in space for the 2040-2060 timeframe authored by Bruce Cahan (Stanford Lecturer) and Mir Sadat (former White House Official). Please join us Thursdays, 1:30-3:00 pm EST for five webinars. Below are the details. Please make time to join us!

Thursday, 14 January 2021, 1:30-3:00 pm EST Webinar: "The Great Game of Economics Afoot in Space" – Register Here, hosted by NewSpace New Mexico

Introduction Webinar & Report: Mir Sadat

Keynote: Kevin O'Connell, Director of the Office of Space Commerce at the U.S. Department of Commerce

Cross-Industry Panelists:

- Moderator: Casey Anglada DeRaad
- Carissa Christensen CEO & Founder, Bryce Space Technology
- Keith Crane Keith W. Crane, Economist, Science & Technology Policy Institute (STPI)
- Mike French Mike French, VP Space Systems, Aerospace Industries Association
- Christopher Johnson Chris Johnson, Space Law Advisor, Secure World Foundation
- Brendan Mulvaney Dr. Brendan Mulvaney, Director, China Aerospace Studies Institute (CASI)
- Christian Zur Christian Zur, Executive, Procurement & Space Industry Council, US Chamber of Commerce

Wrap Up and report Overview - Bruce Cahan

Webinar 2: Positioning US Companies to Compete in the Economic Great Game of Space (21 January 2021, 1:30-3:00 pm EST)- Register Here

Webinar 3: Educating and Retraining Human Talent to Compete in the Economic Great Game of Space (28 January 2021, 1:30-3:00 pm EST)- Register Here

Webinar 4: Innovation is a Critical Capability in Great Power Competition (4 February 2021, 1:30-3:00 pm EST) - Register Here

Webinar 5: Pragmatic Space Engagements with China for U.S. and its Allies and Key Partners (1:30-3:00 pm EST)- Register Here



New Mexico Technology Council- Cybersecurity Peer Group with Google- Omkhar Arsaratnam- Register Here

Keeping Up With NewSpace New Mexico!

Join the NewSpace New Mexico Alliance Here

Please join the NewSpace Alliance! NewSpace Alliance members represent a wide variety of organizations that are interested in growing the space industry and include the following categories: Company working on space capabilities; Government Organization working on space capabilities; Economic Development, Industry Association, or Political Liaisons; Enabling Company/Organization or Suppliers; and Educational Institutions & Research Centers. There is strength in numbers! We currently have 92 NewSpace Alliance member companies and organizations, representing over 4,440 New Mexico employees, and we are adding more every day.

SPOTLIGHT

NEWSPACE ALLIANCE MEMBERS *SPOTLIGHT*

DEKKER
PERICH
SABATINI ARCHITECTURE
IN PROGRESS

Dekker/Perich/Sabatini has been involved in promoting the space industry for the past 12 years. Their firm has engaged in the funding of the initial work of New Space New Mexico, has supported the Ambassadors for Spaceport America for 4 years, and Dale Dekker is a member of the New Space NM Advisory Board.

The **Space Force Association** is the premiere professional military and space education Association in the nation, dedicated to United States dominance in space, a strong national defense, and support for the men and women of the United States Space Force. The SFA aims to support military, civilian, industry, and academic space professionals by providing an intellectual space for discussion and debate relevant to the US Space Force and to give a voice to space professionals to contribute their ideas, opinions, and research on the pursuit of space power. In addition, the SFA supports development of a warfighting culture to accomplish mission planning, execution and debriefing in order to ensure national space security objectives are met.















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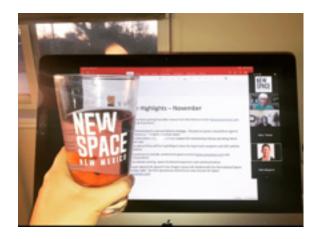


It's a great time for Space! Albuquerque-KAFB is one of six finalists selected to compete to be the new home for the US Space Command Headquarters. The City of Albuquerque, Kirtland Partnership Committee, NewSpace New Mexico, and many other partners are working to bring Albuquerque the win. This month we had the honor of partnering with some excellent organizations like New Mexico Tech Council, Albuquerque Hispano Chamber of Commerce, HyperSpace Challenge, Catalyst Campus, and the Society of Professional Engineers to share the exciting times for this new space era! We hope you enjoy the Newsletter! Cheers! *Casey Anglada DeRaad*

New Mexico - The Place for Space!





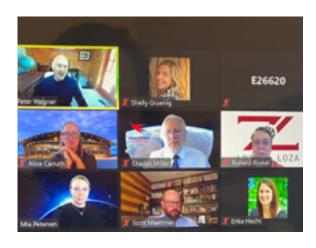


November T5 (Third Thirsty Thursday Tech Talks)

November 19th Thanksgiving Edition Tech Talk - Venture Capital and Private Equity Overview for New Mexico led by Scott Lopez (Lopez Enterprises) and Brian Birk and Dan Brooks (Sun Mountain Capital). We started our meeting with some Thanksgiving fun and had four lucky winners from our Thanksgiving Drawing: Andy Hume, Erika Hecht, Scott Zingler, and Barbara Brazil. Scott Lopez, Brian Birk, and Dan Brooks led us in a great discussion on private equity and venture capital. We hope everyone had a great Thanksgiving!

New Mexico Tech Council- Experience IT

On November 4 - 5 New Mexico Technology Council held their Experience IT NM Conference. NewSpace New Mexico was asked to lead two space-related panels, the Space Opportunities Panel and Space Launch Panel. The event was a success with over 300 participants!









Space Opportunities Panel

This panel included presentations from Col. Eric Felt, Director, Air Force Research Laboratory's Space Vehicles Directorate,

Space Launch Panel in the New Space Era

The Space Launch panel explored various topics related to space launch in the New

Dr. Peter Wegner, Chief Technology
Officer, BlackSky, and Casey Anglada
DeRaad, CEO, NewSpace New Mexico's
CEO. They discussed the global space
economy estimated growth of 800% in the
next 20 years. New Mexico is positioned to
lead in this new space age and the panel
highlighted three big opportunity areas for
New Mexico here now and coming up: the
new Space Force stand up, commercial
space growth opportunities, and the first
space tourism launch by Virgin Galactic
from Spaceport America.

Space era. Three commercial companies that are working on space launch capabilities and Spaceport America provided overviews and discussed New Space opportunities, launch trends, technology challenges, and regulatory/policy constraints. This panel was led by Scott Maethner (NewSpace New Mexico) and the panelists included: Dr. Charles Miller (Spaceport America), Jason Hundley (X-Bow Launch Systems), Jai Dialani (Leaf Space), and Kevin Hatton (ARCTOS).





Albuquerque Hispano Chamber of Commerce – 2020 New Business of the Year Award

NewSpace New Mexico was selected for The Albuquerque Hispano Chamber of Commerce's "New Business of the Year" at their Hispanic Heritage awards ceremony! Thank you, Albuquerque Hispano Chamber of Commerce. We are honored!



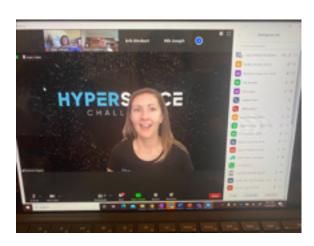
One-on-One with Casey Anglada DeRaad

NewSpace New Mexico's Founder and CEO, Casey Anglada DeRaad was interviewed for the Albuquerque Journal's "One-on-One." "DeRaad, who has worked on satellite and space electronics systems, is now head of NewSpace New Mexico, the economic development organization she started to connect businesses with booming opportunities for space related work. That includes "commercial space innovations," as well as government and university efforts, she says." Read more.

Accelerator Programs

This month the NewSpace New Mexico had the opportunity to partner with the Catalyst Space Accelerator located in Colorado and the HyperSpace Challenge Accelerator here in Albuquerque.



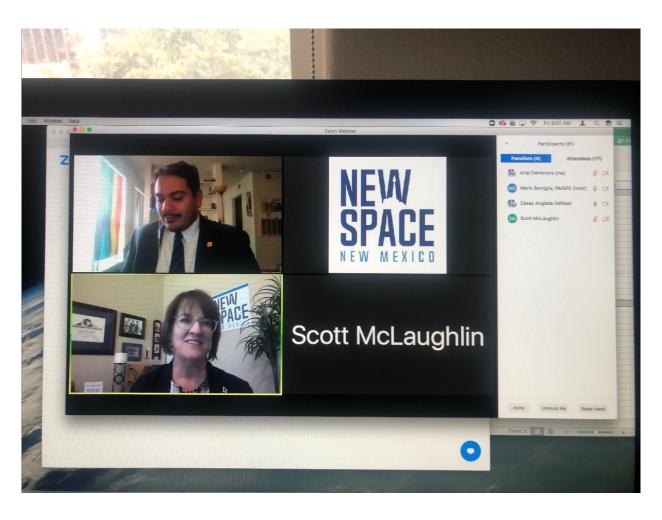


Catalyst Space Accelerator On November 13th NewSpace New

HyperSpace Challenge- Networking Events

Mexico was given the opportunity to speak startups participating in the Catalyst Space Accelerator to provide an update on NewSpace New Mexico initiatives and outline New Space opportunities in New Mexico.

On November 6th and November 27th HyperSpace Challenge powered by Air Force Research Lab-New Mexico hosted networking events leading up to the HyperSpace Challenge Summit. The 2020 Cohort included; IDEAS Engineering and Technology, LLC (Albuquerque, NM), Perspective Components Inc. (Albuquerque, NM), Resilient Solutions 21 (Albuquerque, NM), New Mexico State University (Las Cruces, NM), Space Domain Awareness (Orlando, Florida), Helm.ai (West Menlo Park, CA), InfraLytiks (Des Moines, IA) Kayhan Space (Lafayette, CO), Pierce Aerospace (Indianapolis, IN), Space Products and Innovation (Darmstadt, Germany), Starfish Space Inc (Kent, WA), Willowview Consulting, LLC (Eagle, ID), and John Hopkins University (Baltimore, MD).



Issues Conference - New Mexico Society of Professional Engineers

NM Representative Akhil Abbas invited Spaceport America and NewSpace New Mexico to talk about the opportunities in Space for New Mexico. The event was a success with over 75 participants.

CREW- Classified Ready Employee Workforce

This fall, the Physical Science Laboratory at NMSU launched the Classified Ready Employee Workforce (CREW) program. The mission of this exciting new program is to develop a diverse pool of classified-ready professionals with the necessary technical,

professional, and interpersonal skills required to pursue successful careers in support of national security. Students selected for the two-year program, participate in a series of national security and classification seminars, and are employed in Co-ops in national security research and emerging technology innovation and application. Learn More

On the Launch Pad:





Please join us for the 17 December T5 at 4:30-6:00p MT for a special FESTIVE HOLIDAY Edition Tech Talk! This month we will discuss the international space marketplace and hear from Kartik Kumar, Co-Founder of SatSarch (building the global market place for space) and Randy Trask, President of the New Mexico Trade International Alliance which works to increase New Mexico's global competitiveness and connectivity.

Register here for the December T5

December PACA "Luncheon"- hosted by NewSpace New Mexico- **Tuesday December 15th** - Mark Niece, Executive Director of DEPS – Directed Energy
Professional Society

Register here

Keeping Up With NewSpace New Mexico!

Join the NewSpace New Mexico Alliance Here

Please join the NewSpace Alliance! NewSpace Alliance members represent a wide variety of organizations that are interested in growing the space industry and include the following categories: Company working on space capabilities; Government Organization working on space capabilities; Economic Development, Industry Association, or Political Liaisons; Enabling Company/Organization or Suppliers; and Educational Institutions & Research Centers. There is strength in numbers! We currently have 88 NewSpace Alliance member companies and organizations, representing over 4,400 New Mexico employees, and we are adding more every

SPOTLIGHT

NEWSPACE ALLIANCE MEMBERS

SPOTLIGHT



The mission of the Ambassadors for Spaceport America is to create a broad and diverse community of support for Spaceport America in New Mexico that is informed and educated about the opportunities that space commercial development offers to the state and that is willing to promote those opportunities to the

public, elected officials, policymakers, and the media.



LoadPath specializes in the development and delivery of aerospace structures, mechanisms, and thermal control solutions. The company performs design, analysis, testing, and fabrication to advanced technologiesthroughthe complete concept-to-flight development cycle. Specific product and services include multiple payload adapters, deployable structures and booms, thermal management technology, spacecraft mechanisms, CubeSat components and launch accommodations, Veritrek, ground support equipment, and testing services.



Spaceport America is the first purpose-built commercial spaceport in the world. The FAA-licensed launch complex, situated on 18,000 acres adjacent to the U.S. Army White Sands Missile Range in southern New Mexico, has a rocket friendly environment of 6,000 square miles of restricted airspace, low population density, a 12,000 x 200-foot runway, vertical launch complexes, and 340 days of sunshine and low humidity. NMSA has 20 employees but our customers employ over 250 people at our site.



NEW MEXICO TRADE ALLIANCE

New Mexico Trade Alliance is New Mexico's international trade and export assistance organization. The Trade Alliance is also a strategic partner of the Air Force Research Lab, currently under contract to manage New Mexico economic and workforce development initiatives.













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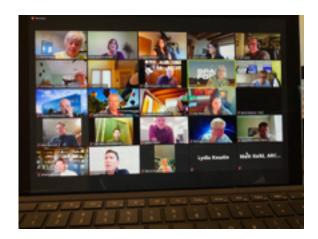
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Hello NewSpace New Mexico partners! Fantastic things are happening with our New Mexico Space companies getting recognized and meeting challenges. We had an awesome October T5 thanks to our partners at Air Force Research Laboratory (AFRL) and Space Force. We hope you enjoy the Newsletter! Send us great posts from around the state if you have something for us to share. Cheers!

Casey Anglada DeRaad, CEO, NewSpace New Mexico

New Mexico - The Place for Space!









October 15 - Tech Talk: Air Force Research Laboratory – New Mexico: Space and the new Space Force led by Dr. Kelly Hammett and Col. Eric Felt, Air Force Research Lab – New Mexico. We were able to hear that Dr. Hammett was selected to be deputy TEO (Technology Executive Officer) for Space for AFRL. This is great news for Space and great news for New Mexico. Col. Felt and Dr. Hammett gave stellar presentations and thanks to the many from industry, government and academia who participated!

HyperSpace Challenge Finalists

On October 20th the HyperSpace Challenge announced the finalists for the most recent competition and we are especially excited to see four New Mexico teams in the running! NewSpace New Mexico supports HyperSpace Challenge and the theme for this year's competition was "trusted autonomy" and included 6 problem statements: Next-level Autonomy in Remote Environments; Improving Automatic Hazard Detection and Avoidance; Adopting State-of-the-Art Machine Learning for Space Vehicles; Preventing and Adapting to Autonomy Failures; Enhancing Spacecraft Autonomy with Resilient Computing Solutions; and Automatic Hazard Detection for Space Weather. These teams include: IDEAS Engineering & Technology, LLC, Resilient Solutions 21 (RS21), New Mexico State University, and Perspective Components Inc! A big Congrats to all the finalists! Make #NMthePlace4Space! Learn More

Flying 40! - 15 out 40 Space companies from New Mexico

New Mexico Space Companies had another great year with last week's announcement of the New Mexico's Flying 40 awards! 15 of the 40 companies are New Mexico Space companies!". Applied Research Associates Inc. and Applied Technology Associates are both named in the Top 10 Total Revenues. Verus Research, Lentech Inc., Applied Technology Associates, Metis Technology Solutions Inc., and Fiore Industries Inc. are listed in the Top 10 Revenue Growth Companies for > \$10 million. Resilient Solutions 21 (RS21), IDEAS Engineering & Technology LLC, Tau Technologies LLC, Vista Photonics Inc., and Vibrant Corporation are listed on the Top 10 Revenue Growth for Companies <\$10 million. Sierra Peaks Corp. and LoadPath listed as Other Flying 40 awardees. Raven Defense Corp. And Goodman Technologies listed as Falcon Award Recipients. Congrats to our Space companies! Learn More





Economic Development Policy Review Committee (PRC)

October 21, 2020 NewSpace New Mexico CEO, Casey Anglada DeRaad had the opportunity to participate in the Las Cruces Economic Development Policy Review Committee (PRC) meeting, presenting "Cluster Development for Commercial Space" with Chairwoman of the PRC Yvonne Flores, Dr. Griselda Martinez, Director Las Cruces Economic Development, and City Councilwoman Kasandra Gandara, among others. DeRaad presented on NewSpace New Mexico and the new space age.

She was able to hear questions and concerns from the participants from government, industry and academia. The Committee was impressed with the Space opportunity and wants to support and partner with NewSpace New Mexico in the future.

Sandia National Lab (SNL) Virtual Small Business Forum

NewSpace New Mexico attended the quarterly SNL Virtual Small Business Forum, "Getting your Foot in the Door! Developing a Strategy for Obtaining Subcontracts Less than \$250,000". This virtual event, hosted by the SNL Supplier Diversity Team, reached over 300 participants. <u>Learn More</u>

On the Launch Pad:





New Mexico Tech Council - Experience IT November 4 & 5, 2020 - https://experienceitnm.com/

We have **5 Tickets for the first to respond**... NewSpace New Mexico is leading two sessions on Nov 4th at 10:15-11:00 and 11:15-12:00 MST. Join us!

Space Opportunity in New Mexico and the Nation: Wednesday, 4 Nov 2020, 10:15-11:00 MST:

Col. Eric Felt, Director, Air Force Research Laboratory, Dr. Peter Wegner, CTO, BlackSky and Casey Anglada DeRaad. The global space economy is estimated to grow over 800% in the next 20 years. New Mexico is positioned to lead in this new space age and there are three big opportunity areas for New Mexico here now and coming up: the new Space Force stand up, commercial space growth opportunities and the first space tourism by Virgin Galactic from Spaceport America. This panel will cover these exciting times in Space for New Mexico.

Space Launch in the NewSpace Era: Wednesday, 4 Nov 2020, 11:15am-Noon MST:

Scott Maethner, NewSpace New Mexico Strategy & Operations Lead, Dr. Charles Miller, Spaceport Americia Aerospace Engineer: Jason Hundley, CEO, X-Bow Launch Systems, Jai Dialani, BD, Leaf Space, Kevin Hatton, Manager, Commercial Launch Solutions, ARCTOS. This panel will explore various topics related to space launch in the New Space era which is marked by advances in commercial space capabilities and projected growth in the commercial space industry.

Register here





NewSpace New Mexico T5 – November 19- 4:30pm to 6pm MDT- Thanksgiving Edition with tech talk on Venture Capital and Private Equity Overview for New Mexico with Scott Lopez, Lopez Enterprises and Brian Birk, Managing Partner from Sun Mountain Capital.

Register here for the November T5

Keeping Up With NewSpace New Mexico!

Join the NewSpace New Mexico Alliance Here

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SPOTLIGHT

NEWSPACE ALLIANCE MEMBERS SPOTLIGHT



Sacco Connections LLC

"I host an informational website, www.nmnetlinks.com, with 3,000+ links to jobs, events and resources, including two of my more popular lists: the Albuquerque Entrepreneurial Ecosystem with local resources to start and grow a new business, and a list of Technology Business Resources that includes a link to New Space New Mexico. I have one of the more extensive lists of connections including 6,200+ LinkedIn followers."



Duke City Commercial, and its Owner/President, Joe Farr, are passionate about job growth and economic development within the state of New Mexico. We've been involved heavily with Albuquerque Economic Development (Joe is Chair-Elect for 2021), NM Partnership (Joe is on their advisory committee), and NAIOP (the commercial real estate development association, where Joe is Chair for 2020) as well as legislation that has an impact on job growth in the state. We look forward to helping build NewSpace Alliance and seeing the tremendous impact the organization and the Space industry will have on the future of New Mexico.



STEM Boomerang simplifies recruitment for better retention.

STEM Boomerang simplifies STEM hiring in New Mexico by checking compatibility, not boxes. Our extensive database of STEM talent, many New Mexico graduates who have a tie to the state, spans a wide range of expertise and background. Using this database and connections to academic institutes across the country, we help fill open positions based on skills, education, background, cultural fit, and desired location. Using this method, we save STEM employers time and money by providing a short list of skilled and dedicated candidates that know and love New Mexico.

HIGH DESERT INVESTMENT ADVISORS, LLC

High Desert Investment Advisors, LLC is a registered investment advisory firm. It is a firm that I started in 2004, planning to use my years of trading and investment experience for the benefit of our clients. After over fifty (50) years of entrepreneurial ventures, including manufacturing, contracting, and real estate development, and ending with the founding of High Desert, I am now ready to move back to the academic side of business and research, specifically in the space industry. It is my goal to help grow the NewSpace NM project.













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NewSpace New Mexico had a stellar September as we were honored to lead and be a part of so many exciting events. Not only were our Industry Forum and Advisory Board a success, but NewSpace New Mexico also took part in other great webinars: Speaker Egolf's Space and Aeronautics; the NM Legislative Science & Technology, Telecommunications Subcommittee featuring Space as an Economic Engine for New Mexico; Leadership New Mexico's webinar on New Mexico and the New Space Race; and the New Mexico Association of Commerce and Industry focus group on Aerospace-Defense-IT-Manufacturing. I hope you enjoy our newsletter! Happy Fall! *Casey Anglada DeRaad, CEO, NewSpace New Mexico*

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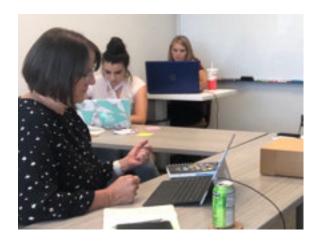




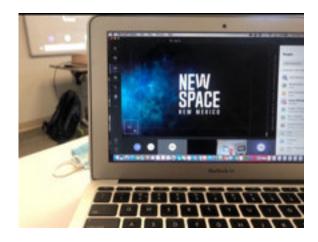
September T5 (Third Thirsty Thursday Tech Talks)

NewSpace New Mexico continues our virtual T5's and September was another hit. This month we not only got to use our NewSpace New Mexico pint glasses but we also discussed the NewSpace Alliance and then opened the floor to hear from the many great space companies present.





The **NewSpace New Mexico Industry Forum** took place virtually on September 3, 2020. We had 30 participants and went over a lot of interesting material. Led by the Industry Forum's three leaders (Joe Bullington, Carol Welsch and Neil McCasland) we first covered recent NewSpace New Mexico accomplishments and then went into detail about our NewSpace Alliance and products and services.





The **NewSpace New Mexico Advisory Board** occurred on September 10th, 2020 and due to COVID it was done so virtually. The NewSpace New Mexico team along with twelve Advisory board members, two members of the NewSpace New Mexico Board of Directors, and an Industry Forum leader discussed some great topics led by Chair, Joe Sciabica, and Vice-Chairs, Dr. Peter Wegner and Dr. Brad Clevenger. We covered our NewSpace Alliance, Mission, Vision, and Strategic Vectors.

Live from Home- New Mexico Space and Aeronautics Webinar on Facebook Live with Speaker Brian Egolf: Casey Anglada DeRaad participated in Speaker Egolf's Space and Aeronautics event with NM Rep. Hochman-Vigil, Nyika Allen, Albuquerque Sunport Director, and Daniel Doulton, CEO, Skeye. Speaker Egolf and NM Rep. Hochman-Vigil wanted to highlight key efforts of the Space and Aeronautics industry in New Mexico.





WED, SEP 9

Live from Home: New Mexico Space and Aeronautics

Online Event

On 2 September, New Space New Mexico partnered with Spaceport America to present "Opportunities for Space Technology Industries in New Mexico" to the NM Legislature's interim Science, Technology and Telecommunication Committee. The panel discussed the development of space-focused industries in New Mexico. Legislators on the committee were excited to learn about the opportunities for Space in New Mexico. Information can be found on nmlegis.gov.

NewSpace New Mexico led a webinar for Leadership New Mexico on 23
September on the "New Mexico and the New Space Race - Space the Jumpstart for New Mexico Economy" with Spaceport America and Caelus Partners. NewSpace New Mexico, Spaceport America, and Caelus Partners presented the state of Space and opportunities for space industry growth in New Mexico and the nation.

NewSpace New Mexico is partnering with the **New Mexico Association of Commerce and Industry**, local chambers of commerce, associations, businesses and educational institutions around the state in the development of a business-driven economic strategic action plan. A statewide business survey was conducted as well as several focus groups, including **Aerospace-Defense-IT-Manufacturing** that NewSpace New Mexico helped lead, to assess the current situation and future opportunities for New Mexico's economy.

On the Launch Pad:



NewSpace New Mexico T5 – 15 October 2020 – 5-6p MDT: Air Force Research Laboratory- New Mexico: Space and the new Space Force led by Col. Eric Felt, Director AFRL Space Vehicles Directorate

Register here for the October T5

Coming soon:

New Mexico Tech Council- Experience IT with NewSpace New Mexico leading a session or two on "space and space launch" - November 4 & 5, 2020 More Information

Albuquerque Hispano Chamber of Commerce has partnered with NewSpace New Mexico to host a "Space in New Mexico" Webinar Series that will take place in November and December, 2020

Keeping Up With NewSpace New Mexico!

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Organization working on space capabilities; Economic Development, Industry Association, or Political Liaisons; Enabling Company/Organization or Suppliers; and Educational Institutions & Research Centers. There is strength in numbers! We currently have 74 NewSpace Alliance member companies and organizations, representing over 3,200 New Mexico employees, and we are adding more every day.

Spotlight

NEWSPACE ALLIANCE MEMBER Spotlight



Applied Technology Associates

ATA is a leading-edge provider of precision pointing and tracking, line-of-sight stabilization solutions and products for phased array antennas, laser communications, laser weapon systems, intelligence, surveillance, and reconnaissance, and space domain awareness applications to customers worldwide. As a privately held small business, ATA has demonstrated a remarkable ability to transition technology to operational use and commercial products by leveraging internal and government funded research and development. Our products and services span ground, air, and space applications.



The New Mexico Technology Council (NMTC) is the leading membership association of businesses, organizations and technology professionals working together to promote the growth and success of technology across industry sectors.

NMTC believes their technology community is the catalyst for inspiration and leadership that transforms our state into a world center for business innovation, economic development, community involvement and professional development. NMTC is committed to promoting New Mexico.

Tecolote Research is a quantitative analytical company working in support of military and civilian space programs across multiple Federal organizations. In New Mexico, we support key military space organizations at Kirtland AFB with cost estimating, project scheduling, project performance management, project predictive analysis modeling, integrated cost/schedule risk analysis, and budgetary analysis.





The SmallSat Alliance unites the companies developing, producing, and operating in all segments of the next-generation space economy, championing renewed U.S. leadership in the burgeoning commercial space economy, and advocating for the transformation of government-led space capabilities. In partnership with champions from across the US Covernment, the SmallSat Alliance has collaborated in the development of the "Hybrid Space Architecture."













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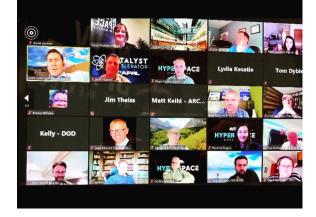
There are a lot of great space efforts going on as the summer comes to an end! We had a great T5 with Gabe Mounce from AFRL leading the Tech Talk where he and others shared the many programs that are helping the Space Force link to innovation. The HyperSpace Challenge was one of the highlights and you can learn more about participating in it below. NewSpace New Mexico is also happy to partner with New Mexico Association of Commerce and Industry, local chambers of commerce, associations, businesses, and educational institutions around the state to development a business-driven economic strategic action plan. We will keep you in the loop. I hope you enjoy our Newsletter, and especially the presentation and call to join the NewSpace Alliance! Join us! Casey Anglada DeRaad, CEO, NewSpace New Mexico

New Mexico - The place for Space!









August T5 with Gabe

We had the privilege of hearing from Gabe Mounce this month for our T5 (Third Thirsty Thursday Tech Talks). Gabe along with his team at the Hyperspace Challenge talked to us about the great things they are accomplishing and working on. This team includes Roxanne Aragon, Col. Eric Felt, and Roger Anderson who were all able to share some very interesting things about AFRL and the Hyperspace Challenge.

Join the NewSpace Alliance Here

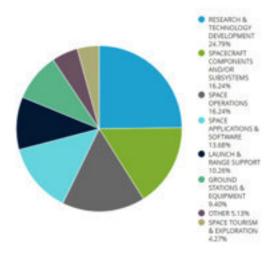
Please join the NewSpace Alliance! The NewSpace Alliance is a voluntary group of U.S. stakeholders across industry, government, and academia that are aligned to collaborate, communicate strategically, and advocate so that we can grow the Space Industry from New Mexico to benefit the Nation. Members receive important information about the space ecosystem in New Mexico, access to collaboration opportunities with other stakeholders, and have an opportunity to shape our programs and initiatives. The best part? Membership is free! We just ask our member companies and organizations to provide some basic information through a brief survey (LINK HERE).

NewSpace Alliance members represent a wide variety of organizations that are interested in growing the space industry and include the following categories: Company working on space capabilities; Government Organization working on space capabilities; Economic Development, Industry Association, or Political Liaisons; Enabling Company/Organization or Suppliers; and Educational Institutions & Research Centers

There is strength in numbers! We currently have 63 NewSpace Alliance member companies and organizations, representing over 3,000 New Mexico employees, and we are adding more every day. <u>Here's a snapshot of the NewSpace Alliance:</u>

Company/Organization Locations

Areas of Work







On the Launch Pad:



NewSpace New Mexico T5 – 17 September 2020 – 5-6p MDT: NewSpace New Mexico

Register here for the September T5



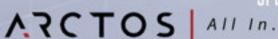
Hyperspace Challenge, a business accelerator run by the Air Force Research Laboratory and CNM Ingenuity for the U.S. Space Force, is now accepting applications for its 2020 cohort, which begins in October. The application period is open through September 10.

This year's theme, Trusted Autonomy, seeks technology that can provide participating government agencies with secure, trustworthy autonomous and automated solutions for space. The Hyperspace Challenge seeks technologies that address the following topics: Next-Level Autonomy in Remote Environments; Automatic Hazard Detection and Avoidance; Preventing and Adapting to Autonomy Failures; Adopting State-of-the-Art Machine Learning for Space Vehicles; and Enhancing Spacecraft Autonomy with Resilient Computing Solutions.

Companies and university teams are encouraged to sign up now to be invited to webinars on each of the above topics, beginning August 24. Selected companies will participate in virtual customer discovery sessions with government scientists and compete for cash prizes via a live pitch event at the Space Startup Summit on December 3. If you have questions, please contact Roxanne Aragon, Program Director, Hyperspace Challenge, www.hyperspacechallenge.com.

Keeping Up With NewSpace New Mexico!

NEWSPACE ALLIANCE MEMBER



ARCTOS is a leading provider of technical and programmatic solutions across the system lifecycle to defense, space, and intelligence markets. Our cradle-to-grave capability makes us uniquely qualified to provide full lifecycle support across the increasingly complex missions of our customers, as well as provide enhanced training, resources, and career opportunities for our employees. With over 58 years of experience and 23 sites across 11 states and internationally, ARCTOS is a new name for an enterprise committed to supporting programs of national significance. ARCTOS is "All In" for our customers and our country.

Air Force Research Laboratory in New Mexico is leading the way in the Nation's laser, optical, and space supremacy technologies. The Technology Engagement Office supports that mission by connecting the private sector and academia with AFRL resources to develop new technology and create opportunities for industry growth. We also offer some of the of the most innovative STEM opportunities in the country, designed to inspire and cultivate our next generation of innovators.





Founded in 1996, Kirtland Partnership Committee (KPC) is a nationally recognized military advocacy organization that exists to support, preserve, and grow Kirtland Air Force Base/Kirtland National Security Complex.

Thirty-one communities are competing to become the preferred location of US Space Command HQ; in partnership with the City of Albuquerque, KPC is working to make Albuquerque USSPACECOM's new permanent home. Visit www.kpcnm.org to learn more. Jacobs provides a full range of advanced technology services, refined over nearly 70 years of experience supporting both government and commercial clients. We are known for our commitment to excellence and for our outstanding achievements in quality, performance, and safety. With a focus on long-term, ongoing client relationships, many of our clients retain our services across multiple contracts, programs and projects, resulting in successful partnerships over many years.

Jacobs













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What a great month for Space! Despite the challenges of COVID-19, space continued to take giant leaps! NASA and SpaceX executed successful missions with Launch America! The U.S. Space Force unveiled its organizational structure, logo, and made appointments for key senior leadership positions. It has also been a great month for NewSpace New Mexico. We are honored to partner with Lt. Gov. Morales to help lead the Aerospace States Association New Mexico Chapter. We were also pleased to support the release of the State of the Space Industrial Base 2020 Report this month when we participated in the Center for Strategic and International Studies (CSIS) virtual report release event. I hope you enjoy our newsletter this month! Casey Anglada DeRaad, CEO, NewSpace New Mexico

New Mexico - The place for Space!



NewSpace New Mexico is now supporting ASA-NM- Casey Anglada DeRaad and Joe Bullington appointed as Vice Chairs

Our CEO Casey Anglada DeRaad and Joe Bullington, Commercialization Manager, Jacobs Technology were appointed Vice Chairs of the Aerospace States Association (ASA) New Mexico Chapter on July 15, 2020 by the ASA New Mexico Chair, Lt. Gov. Howie Morales. "I am excited to have Casey Anglada DeRaad and Joe Bullington join our leadership team for the ASA New Mexico Chapter. I look forward to working with them and partnering with NewSpace New Mexico in advancing aerospace within our state and around the nation," said Morales. NewSpace New Mexico will look to leverage the state of New Mexico's many space assets as we enter a new space age. For more information you can visit this <u>link</u>.



NewSpace New Mexico participates in the State of the Space Industrial Workshop Report release event with CSIS

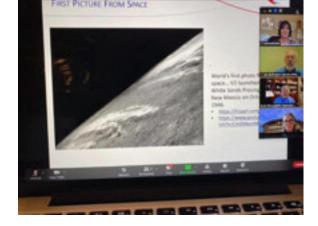
On July 28th, 2020 The Center for Strategic & International Studies (CSIS) hosted a virtual event to release a new report on the findings and recommendations from the State of the Space Industrial Base 2020 virtual conference which was hosted by NewSpace New Mexico in May. This report talks about much more than the COVID-19 threat and goes on to include "39 recommendations for government and industry to ensure a robust commercial space industrial base."

For more information on the workshop and the report, visit this link on our website or this link on the Air Force Magazine website.









Space in Southern New Mexico is going strong! Thanks to Joe Bullington from Jacobs, Spaceport America Leaders, and NASA White Sands Test Facility for joining us and providing a great overview of the many great efforts going on in the southern part of our state at our NewSpace New Mexico T5 (Third Thirsty Thursday Tech Talks) virtual meeting on July 17th.

Find your Place in Space: Check out the UNM- Masters in Space program with a MSEE or MSME option. Check out UNM School of Engineering Space Systems Engineering Master's degree at eespaceonline.unm.edu.





On the Launch Pad:



NewSpace New Mexico T5 - 20 August 2020 - 5-6p MDT: Gabe

Mounce, Technology Commercialization Lead at Air Force Research Laboratory will present the latest in space tech accelerators and commercialization tools and organizations.

Join here on 20 August 2020 from 5pm-6pm (MDT)

Keeping Up With NewSpace New Mexico!

Join the NewSpace New Mexico Alliance Here

Please sign your company or organization up for the NewSpace Alliance (if you haven't done so already). The **NewSpace Alliance** is a voluntary group of stakeholders across industry, government, and academia, aligned to advocate, collaborate and communicate strategically to grow the Space Industry for

New Mexico and the Nation. Alliance member benefits include the following:

- Receipt of information about the space ecosystem
- Access to networking and collaboration opportunities with other stakeholders
- Opportunity to share thoughts and ideas about growing the space industry in New Mexico
- Listing as a member of the Alliance on the NewSpace New Mexico Website (optional)

There is strength in numbers! We currently have 57 NewSpace Alliance member organizations and are adding more every day.

Membership is free, but you must complete a short survey if you want your company or organization to be listed on our <u>Alliance page</u>. NewSpace Alliance members represent a wide variety of organizations that are interested in growing the space industry for New Mexico and the Nation and include the following categories:

- Company working on space capabilities
- Government Organization working on space capabilities [including federally funded research organizations]
- Economic Development, Industry Association, or Political Liaison
- Enabling Company/Organization or Suppliers [These are companies or organizations that enable space companies, organizations and their employees]
- Educational Institutions & Research Centers

Workforce Interested in Space Opportunities: Sign up in the New Space New Mexico Connection Gateway

Do you or someone you know love the idea of space as your next frontier? How about a great STEM (Science, Technology, Engineering and Math) career in New Mexico? If you or someone you know is a potential space workforce candidate, please go to the <u>Connection Gateway</u> and fill out the survey! NewSpace New Mexico is connecting space industry opportunities in New Mexico and beyond to the potential space workforce. This is a multi-step process that allows the potential space workforce to learn about the space opportunities. Our next step is to connect to the space organizations - coming soon!











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It's summertime in New Mexico and though we are still doing our part to follow the Governor's guidelines, it is nice to get out a little bit. NewSpace New Mexico had another great month with a successful Board of Directors meeting, participation in the Air Force Research Laboratory Scholars Career Forum, and hosting a fun and informative T5 'Moon'doggle. I hope you can join us on our upcoming events. Please enjoy our newsletter and stay healthy! Casey Anglada DeRaad, CEO, NewSpace New Mexico

New Mexico - The place for Space!

NewSpace New Mexico Board of Directors Meeting

NewSpace New Mexico has an amazing Board of Directors with diverse skills and experiences —Joe Sciabica, Jill Halverson, Gary King, Barbara Brazil and Donna Siergiej (learn more). We had a successful Board meeting last week and was able to share NewSpace New Mexico's accomplishments and new proposed efforts. NewSpace New Mexico is ready to continue pushing forward on building the NewSpace Alliance, Space Connector and resource options to support the space industry!

AFRL Scholars Career Forum

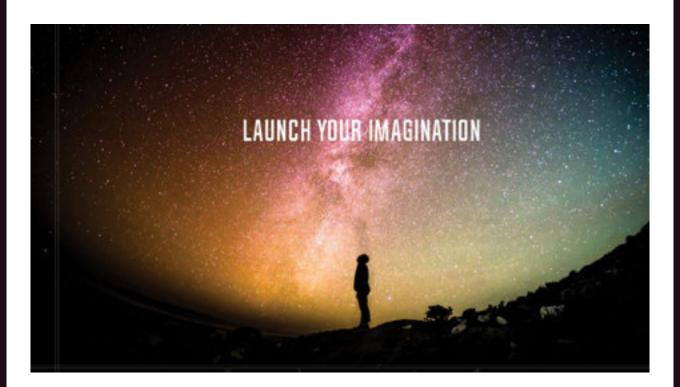
NewSpace New Mexico participated in the annual AFRL Scholars Career Forum hosted by the Universities Space Research Association (USRA) on June 24th. The AFRL Scholars Program did a great job to make this virtual event a success by bringing over 45 AFRL Scholars all around the nation. We presented the great opportunities in Space and included the presentation of our new workforce connector effort, the NewSpace New Mexico Connection Gateway.





Connection Gateway-Connecting for Future Growth

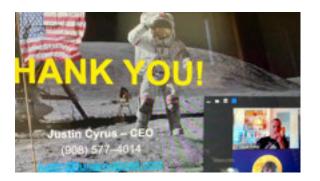
NewSpace New Mexico is connecting space industry opportunities in New Mexico and beyond to the potential space workforce. This is a multi-step process that allows the potential space workforce to learn about the space opportunities. NewSpace New Mexico has launched the Connection Gateway page to start building the potential space workforce list. The next step is to connect to the space companies and space organizations' opportunities. We will be working that side of the equation over the next two months. If you or someone you know is a potential space workforce candidate, please go to the Connection Gateway and fill out the survey!



T5 'Moon'doggle

NewSpace NM had another great virtual T5 and we are "over the moon" with Chuck Finley's discussion about the possibilities for the lunar range in New Mexico. Thank you to NASA, WSTF, Lunar Outpost, Astrobotic, Zeno Power, Space Initiatives and Masten for joining Chuck Finely in this discussion. New Mexico is the place for space!







16 July 2020 - NewSpace New Mexico T5 – Potentially Hybrid (Virtual and Inperson), TBD depending on COVID Restrictions

Join here on 16 July 2020 from 5pm-6pm (MDT)

Watch for report release event: NewSpace New Mexico hosted the critical State of the Space Industrial Base 2020 in May in partnership with the US Space Force, Defense Innovation Unit, and AFRL. National leaders from government, industry and academia participated to develop comprehensive solutions to support the space industrial base. Watch for the resulting report release event to be announced in July 2020. Information on the solutions workshop can be found on our website: https://newspacenm.org/state-of-space-agenda

Keeping Up With NewSpace New Mexico!

Join the NewSpace New Mexico Alliance Here

Please sign up for the NewSpace New Mexico Alliance if you haven't. We are formalizing our stakeholder list by having the space stakeholders sign up as members. Membership is free, but you must complete the survey if you want your organization to be listed on our upcoming Alliance page on our website. The following are the types of organizations in the NewSpace New Mexico Alliance:

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NewSpace New Mexico Newsletter May 2020

Great things are happening in Space in New Mexico! NewSpace New Mexico in partnership with STEM Boomerang hosted a very successful **Space & Beyond Virtual Career Fair**. NewSpace New Mexico was also honored to host a critical state of the space industrial base workshop with national leaders in the government, industry and academia, **State of the Space Industrial Base 2020.** The report will be announced mid-June. We had a great **C3 Webinar** engagement with Sandia National Laboratories and look forward to a great partnership. We are having fun with our virtual T5's and though we can't buy a beverage, many have been supporting our local breweries and eateries to BYOB to the event. Join us on June 18th as we will try to do a hybrid live/virtual T5. The team has still been working on great things, though virtually. I hope you enjoy our newsletter and stay healthy! **Casey Anglada DeRaad, CEO, NewSpace New Mexico**

New Mexico - The place for Space!

Space and Beyond Virtual Career Fair- Partnered with STEM BOOMERANG The Space and Beyond Virtual Career Fair occurred on April 30, 2020 and it was a great success. The Space & Beyond Virtual Career Fair reached over 900 people on Facebook, 300 people signed up to participate, 19 companies participated with more interested, over 100 people on Zoom throughout the whole event, and we received 107 post event surveys with overall very positive feedback. In order to make this a great success our team worked hard and made sure everything ran smoothly. This event was much more than just the Virtual Career Fair itself on April 30th, it also included pre-event videos and interviews done by our great team for each company that participated. These videos can be found at Space and Beyond Company Videos. It was a great partnership. The Space & Beyond Virtual Career Fair provided an opportunity for 300 STEM professionals to connect to space companies and

organizations for space career opportunities.

KRQE promotes the Space & Beyond Virtual Career Fair: The sky's the limit here in New Mexico when it comes to the growth of our space industry. New Space New Mexico is partnering with STEM Boomerang to hold a Space Industry Virtual Career Fair to highlight space opportunities in the state.

Albuquerque Journal promotes the Space & Beyond Virtual Career Fair: Despite the economic disruption caused by the pandemic, many space-related companies are still hiring, said New Space NM founder and CEO Casey DeRaad. "We want the space industry to be a bright spot — a shining star — in this trying time."

Los Alamos Daily Post promotes the Space & Beyond Virtual Career Fair: Do you love the idea of space as the next frontier? This year, STEM Boomerang and NewSpace New Mexico have joined forces to host the Space & Beyond Virtual Career Fair, Thursday, April 30.





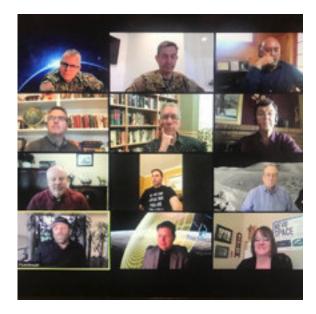
State of the Space Industrial Base Workshop:

NewSpace New Mexico hosted the State of the Space Industrial Base 2020 - Virtual Solutions Workshop on 4-7 May 2020 with key participants from the U.S. Space Force, Defense Innovation Unit, and the Air Force Research Laboratory, and the National Reconnaissance Office. Over 150 leaders from industry, Executive Office of the President, Department of Defense, NASA, Department of Commerce, Department of Energy, and academia virtually gathered to participate, guide discussion, and develop recommended solutions. In a difficult time when our nation is grappling with the COVID-19 pandemic, this virtual workshop attracted speakers from across the country and across all areas of space to develop recommendations critical to the nation's security. The workshop team examined the current state, threats and possibilities for U.S. industry and security leadership in areas of information services, transportation, logistics, space power, human presence, space manufacturing, resource extraction, policy and finance. Press release and key recommendations from the virtual workshop are available at https://newspacenm.org/state-of-space-agenda. Space News covered the results at https://spacenews.com/national-security-space- conference-to-propose-plan-to-boost-industrial-base/.

State of the Space Industrial Base 2020 Virtual Solutions Workshop











Sandia National Laboratory C3 - Webinar: NewSpace New Mexico is dedicated to promoting New Mexico as a leading state in the global space economy.

Casey Anglada DeRaad, CEO, NewSpace New Mexico; Joe Sciabica, Chair NewSpace New Mexico BOD and Advisory Board, CTO, Advanced Core Concepts, Former Executive Director, Air Force Research Laboratory; Neil McCasland, Chair, NewSpace New Mexico Industry Forum, CTO, Applied Technology Associates, Former Commander, Air Force Research Laboratory; Peter Wegner, Vice-Chair, NewSpace New Mexico Advisory Board, CTO, Spaceflight Industries; and Scott Maethner, Strategy & Operations Lead, NewSpace New Mexico, NM Director, Universal Technology Company, presented to 48 C3 Webinar participants on the importance of the National Laboratories and DOD laboratories to engage in the space ecosystem in both as supplier and customer. We want Sandia to be part of the NewSpace New Mexico Alliance to bring Sandia into the strategy of making New Mexico the place for space to lead in the global space economy. The webinar was a success and more engagements will follow!



18 June 2020 - NewSpace New Mexico T5 – Potentially Hybrid (Virtual and Inperson), TBD depending on COVID Restrictions

Join here on 18 June 2020 from 5pm-6pm (MDT)

Watch for the State of the Space Industry 2020 Report- coming in June!

Keeping Up With NewSpace New Mexico!

Join the NewSpace New Mexico Alliance Here

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- Educational Institutions & Research Centers

Coming Soon:

Alliance Membership Page - NewSpaceNM.org





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NewSpace New Mexico Newsletter April 2020

NewSpace New Mexico has had a crazy month along with the world... We hosted our quarterly NewSpace New Mexico Industry Forum on 10 March and that was our last gathering before being sent home. The team has still been working on great things, though virtually. We are hosting the Space & Beyond Virtual Career Fair on 30 April 2020 in partnership with STEM Boomerang. We know many companies are facing issues, but many New Mexico firms receive federal dollars for the work they do and have positions to fill. We want the space industry to be a bright spot — a shining star — in this trying time. NewSpace New Mexico is also supporting a very critical workshop on the state of the space industrial base with key officials from government and industry — State of the Space Industrial Base 2020 — Virtual Solutions

Workshop. We'll tell you more about that next month. Good efforts are still happening! I hope you enjoy our newsletter and stay healthy! Casey Anglada DeRaad, CEO, NewSpace New Mexico

Keeping up with NewSpace New Mexico:

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- that enable space companies, organizations and their employees for example a law firm or a power company or a conference organization]
- Educational Institutions & Research Centers

Join the NewSpace New Mexico Alliance Here

Coming Soon:

Alliance Membership Page – NewSpaceNM.org

A monthly compilation of Space Media clips will begin in May 2020 – watch for it!

New Mexico - The place for Space!

NewSpace New Mexico Industry Forum Our March 10, 2020 quarterly Industry Forum, led by Carol Welsch, Northrop Grumman, Neil McCasland, Applied Technology Associates, and Joe Bullington, Jacobs Engineering, was a success! The theme of this forum was to capture industry thoughts and ideas on what a "Space Collaboration Facility" or "Space Connector" would look like, focusing on the physical space, products/services, and virtual/website subtopics. We had 20 participants from 17 space companies. Here are the highlights of industry space needs:

- Access to state-of-the-art, high-bandwidth communication/collaboration capabilities to be able to conduct business/meetings virtually/remotely using the most effective teaming applications
- Access to SCIFs and secure video and voice communications
- Space Tools Share: access and sharing expensive resources software licenses, unique/specialized lab equipment, expertise, ...
- Resources and assistance throughout the technology lifecycle, especially for small businesses
- Workforce development current/recent students, connecting to space companies, access to security clearances.









What's Coming up?

30 April 2020 - Space & Beyond Virtual Career Fair – Sign up at STEMboomerang.org



21 May 2020 - NewSpace New Mexico T5 - Virtual

Join here on 21 May 2020 from 5pm-6pm (MDT)













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